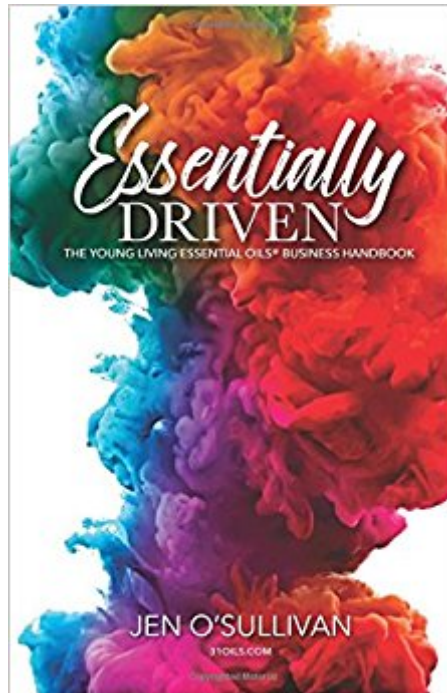




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# Essentially Driven: Young Living Essential Oils Business Handbook



## Synopsis

Essentially Driven, by best selling author Jen O'Sullivan, is the easiest resource to help you get started the right way in your Young Living business. This book spells out all you need to know, in an easy-to-understand way, without having to dig through tons of resources, scour hundreds of online groups, and watch countless videos. By reading and following the steps in this book, you will be well on your way to finding the life you've always dreamed of and having the time-freedom you never thought possible! Dig in! You can do this! Hundreds of thousands of people just like you took the first step and are now living life to its fullest. Their only regret: not jumping in sooner!

CONTENTS ~ Getting Started Checklist ~ The Income Potential ~ The Compensation Plan ~ The Bonuses ~ The Perks of Essential Rewards ~ Understanding Essential Rewards ~ Finding Your Purpose ~ Finding Your Passion ~ The Team Strategy ~ The Rising Star Strategy ~ Finding a Team ~ Steps to Sharing the Right Way ~ How to Teach a 101 Class ~ The Simple 101 Class Outline ~ Understanding Oil Quality ~ Statistics to Use When Teaching ~ The Top 11 Oils & Their Uses ~ The Best Recipes for Make & Takes ~ How to Create a Custom Starter Kit Visit [31oils.com](http://31oils.com) for resources to help grow your business.

## Book Information

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## Customer Reviews

Jen O'Sullivan is the author of "The Essential Oil Truth", "French Aromatherapy", "Essentially Driven", and "Essential Oil Make & Takes". She is founder of Ignite Academy and is certified in French Medicinal Aromatherapy through the East-West School for Aromatic Studies and has been a professional educator since 1999, at both the collegiate and high school levels. She is lovingly known as "The oil lady to the oil ladies" and

has a desire to help educate anyone interested in essential oils. Her online education group, The Human Body and Essential Oils, has over 120,000 followers where she teaches proper usage and safety with essential oils. She has studied health and nutrition since 2007 and has the ability to take complicated information and share it in a way that makes it easy to understand. Jen lives in Southern California with her husband and High School sweetheart, Tim and their son, Jacob. She is an avid Bible scholar and Jesus follower, cyclist, mountain biker and snowboarder, water-only drinker, dessert hacker and French-fry aficionado, professional commercial photographer, gluten-free health nut yet totally addicted to sugar, copious reader, stay-at-home mom, devoted wife, and general lover of life.

I LOVE this book! I'm just getting started with the business side of Young Living and this is so helpful. It is simple and not overly complicated and worded like other books out there. I am so grateful for this book and I plan on buying more to give to potential business builders.

Jen has done it again! She has a unique way of simplifying processes down to easy to read/retain bytes of information. I love this book and will give it to my YL business people moving forward.

I purchased this book as a gift for my wife. She is starting a business offering Young Living Oils. She has told me that it is an excellent book.

Wow! The content of this book is dense with information to help you understand how to really work your Young Living business. Vibrant color pages and detail specific on every area that you want to know about and need to know about in making your decisions about building your business. It is going to be a big help to me and my team!

Another excellent book by Jen O'Sullivan. This is going to be your handy reference book to refer back to often and flip thru when a team member has a question. I like the size because it's easy to carry around with me. And the design is gorgeous so that's a cool bonus.

Love this book! Great info to help plan how to grow a business with Young Living!

Great book especially when you are first starting out with Young Living and essential oils! Jen O'Sullivan writes well and relates to the reader with ease.

Wife use's Essential Oils daily, I use a couple of the pain relief oils daily also

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